

## **Bond Market Masterclass**

Venue:

Osher Lifelong Learning Institute U of M St. Paul Campus, Magrath Library

March 27, 2024

Instructor:

Bradley Horn Registered Investment Advisor Saffron Capital LLC Minneapolis, MN 612-227-2485

### Introduction

#### Purpose

Course discussion material is intended for general financial education only. Class discussion seeks to confirm and challenge your understanding of how financial markets work.

#### **Important Notice**

Course material has not been prepared as investment, tax, or legal advice, nor is not intended as a solicitation to buy or sell any securities.

Course attendees are reminded that:

- Investing in bonds involves the risk of loss. Bonds are distinguished by type, quality and maturity. Some bonds are riskier than others.
- Risks in bond investing include default risk, interest rate risk, inflation risk, liquidity risk, early prepayment risk, and reinvestment risk.
- Publicly-offered corporate bonds are securities that must be registered with the Securities and Exchange Commission (SEC). The registration of corporate bonds can be verified using the SEC's EDGAR system. Be wary of any solicitation to buy non-registered corporate bonds.

#### **Use Limitations**

Slides have been prepared by Saffron Capital LLC, a registered investment advisor. The data, opinions, and market research provided are privileged. All rights are reserved. Unauthorized copying or distribution are prohibited if not approved in advance. By using the course slides, you agree to hold Saffron Capital and its employees harmless from all claims, errors, omissions, or losses that might arise from using the slides.



Introduction

### Agenda

### **Course Outline**

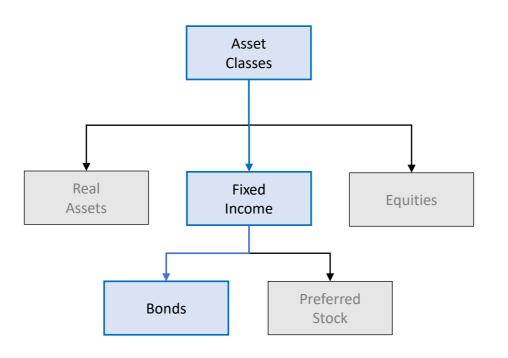
1.	Bond Market Overview	10 min
2.	US Treasury Bonds	10 min
3.	Corporate Bonds	10 min
4.	The Basics of Bond Investing	10 min
5.	Active Investing in Bonds	15 min
6.	Passive Investing in Bonds	35 min
	A. Creating Structured Bond Ladders	

Part 1

## **Bond Market Overview**

Part 1 Bond Market Overview

### **Asset Classes**



#### **Bonds Defined**

Bonds are loans. They offer no ownership rights, unlike equities.

Bonds have a fixed par or loan value, and they provide a promise for the full repayment of the loan. Cash flows include periodic interest payments and the return of principal.

Cash flow obligations are enforceable by contract law and in bankruptcy. Bonds have a rank (superior vs subordinate), which determines the order in which claims are paid in bankruptcy.. Bond owners always have a higher rank than equity owners.

#### **Bonds as Store of Value**

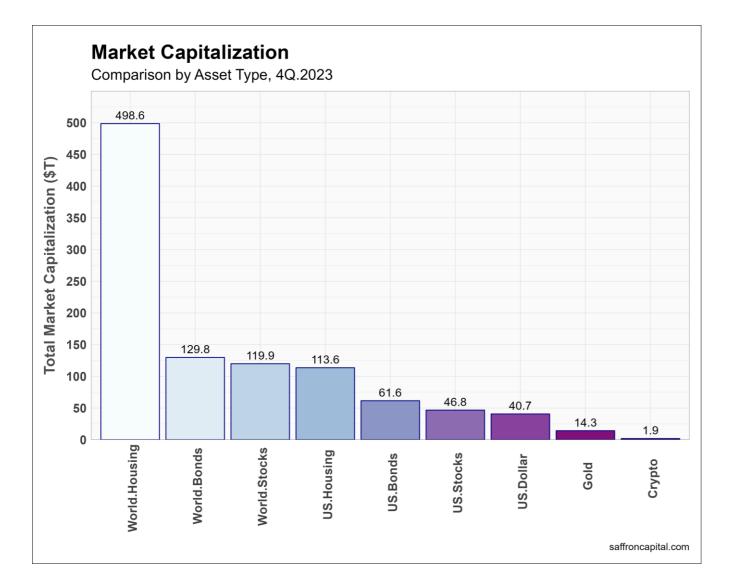
When held to maturity, bonds have little to no realized price risk.

For this reason, bonds are unique among risk assets and serve as *the* primary store of value.

Fiat currencies, gold, bitcoin, equities, and real estate also serve to store value. However, many question their role as stores of value given significant price or tail risk.

Bonds held to maturity may have little to np price risk, but they are exposed to other risks, including default risk, among others. Bonds are not risk-free. Copyright Saffron Capital. All rights reserved.

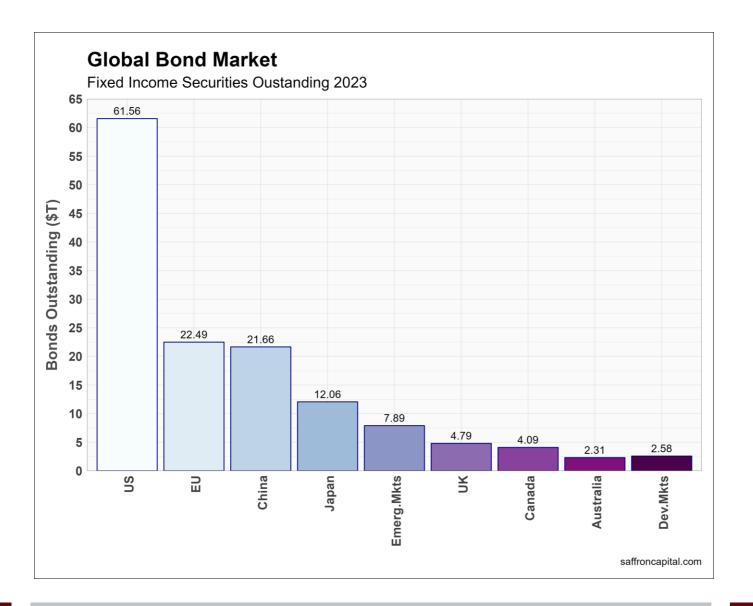
## **Asset Class Benchmarking**



Data source: Bank of International Settlement (BIS), Securities Industry and Financial Markets Association (SIFMA), Statista Market Forecasts, US Geological Survey, World Gold Council, CoinMetrics. Copyright Saffron Capital. All rights reserved. Part 1 Bond Market Overview

College of Continuing & Professional Studies

## **Capital Market Benchmarking**



Data source: Bank of International Settlements (BIS), Reuters, and the Securities Industry and Financial Markets Association (SIFMA). Copyright Saffron Capital. All rights reserved.

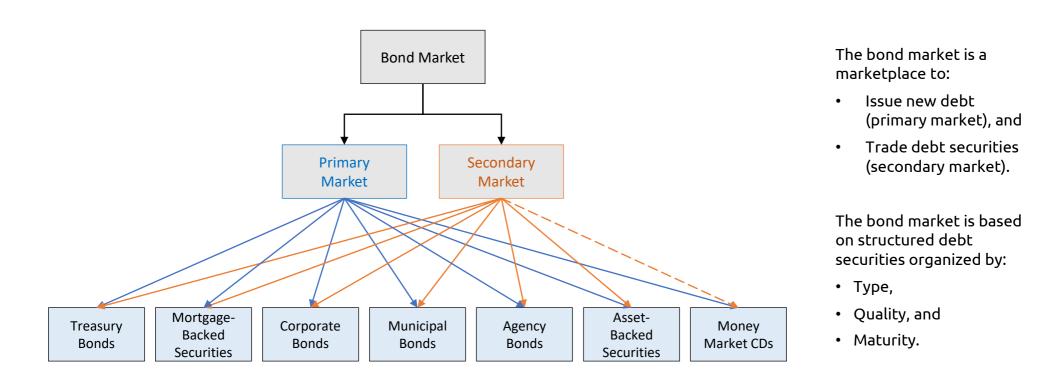
Part 1 Bond Market Overview

四

College of Continuing & Professional Studies

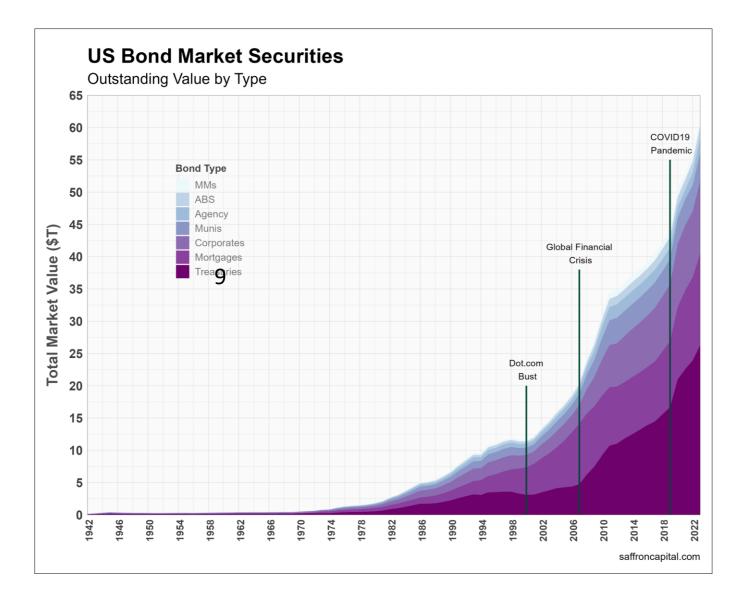
7

### Primary vs Secondary Bond Markets





### **Primary Market - US Bond Market**



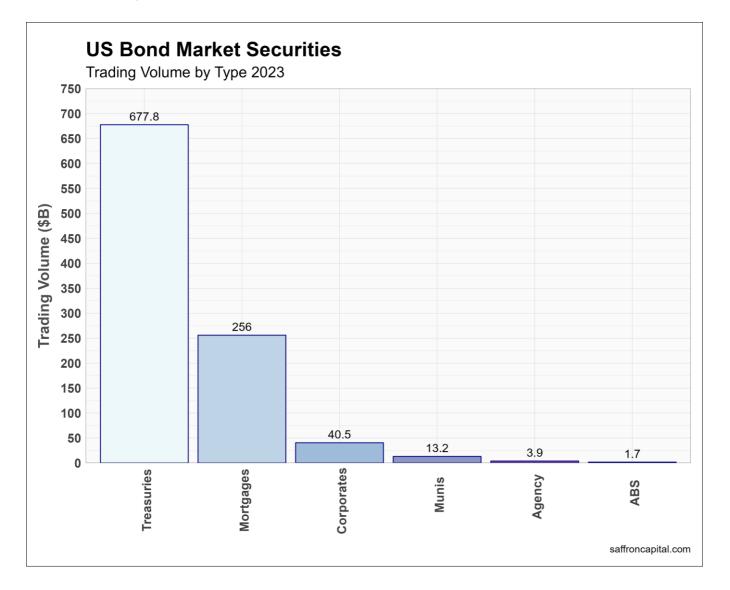
Data source: Securities Industry and Financial Markets Association (SIFMA). Copyright Saffron Capital. All rights reserved.

Part 1 Bond Market Overview

9



### Secondary Market - US Bond Market

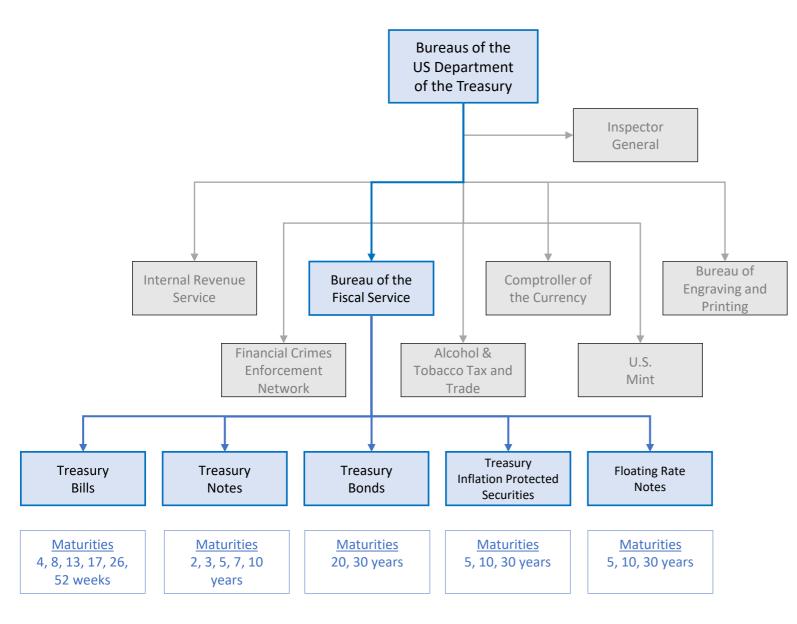


Part 1 Bond Market Overview

Part 2

## **US Treasury Bonds**

### **US Treasury Bond Market**



College of Continuing & Professional Studies University of Minnesota

The world market for credit securities is dominated by the debt auctions of the US Department of the Treasury.

Treasury debt are digital securities offered by *TreasuryDirect* in minimum quantites of \$100. Paper certificates are no longer available.

The maturity profile of US debt securities varies by type.

Source: US Department of the Treasury. Copyright Saffron Capital. All rights reserved.

### *TreasuryDirect* – Upcoming Auctions

	П		Tentative Auction Schedule		a.a
Security Type	Ц		Announcement Date	Auction Date	Settlement Date
13-Week BILL	Ц		Thursday, April 11, 2024	Monday, April 15, 2024	Thursday, April 18, 202
26-Week BILL	Ц		Thursday, April 11, 2024	Monday, April 15, 2024	Thursday, April 18, 202
52-Week BILL	Ц		Thursday, April 11, 2024	Tuesday, April 16, 2024	Thursday, April 18, 203
20-Year BOND	R		Thursday, April 11, 2024	Wednesday, April 17, 2024	Tuesday, April 30, 202
5-Year TIPS	Ц	Т	Thursday, April 11, 2024	Thursday, April 18, 2024	Tuesday, April 30, 202
17-Week BILL	Ц		Tuesday, April 16, 2024	Wednesday, April 17, 2024	Tuesday, April 23, 202
4-Week BILL	Ц		Tuesday, April 16, 2024	Thursday, April 18, 2024	Tuesday, April 23, 202
8-Week BILL	Ц		Tuesday, April 16, 2024	Thursday, April 18, 2024	Tuesday, April 23, 202
13-Week BILL			Thursday, April 18, 2024	Monday, April 22, 2024	Thursday, April 25, 20
26-Week BILL			Thursday, April 18, 2024	Monday, April 22, 2024	Thursday, April 25, 202
2-Year NOTE			Thursday, April 18, 2024	Tuesday, April 23, 2024	Tuesday, April 30, 202
2-Year FRN			Thursday, April 18, 2024	Wednesday, April 24, 2024	Tuesday, April 30, 202
5-Year NOTE	Ц		Thursday, April 18, 2024	Wednesday, April 24, 2024	Tuesday, April 30, 202
7-Year NOTE			Thursday, April 18, 2024	Thursday, April 25, 2024	Tuesday, April 30, 202
17-Week BILL			Tuesday, April 23, 2024	Wednesday, April 24, 2024	Tuesday, April 30, 202
4-Week BILL			Tuesday, April 23, 2024	Thursday, April 25, 2024	Tuesday, April 30, 202
8-Week BILL			Tuesday, April 23, 2024	Thursday, April 25, 2024	Tuesday, April 30, 202
13-Week BILL			Thursday, April 25, 2024	Monday, April 29, 2024	Thursday, May 02, 202
26-Week BILL	Π		Thursday, April 25, 2024	Monday, April 29, 2024	Thursday, May 02, 202
17-Week BILL	Π		Tuesday, April 30, 2024	Wednesday, May 01, 2024	Tuesday, May 07, 202
4-Week BILL	Π		Tuesday, April 30, 2024	Thursday, May 02, 2024	Tuesday, May 07, 20
8-Week BILL	Ħ		Tuesday, April 30, 2024	Thursday, May 02, 2024	Tuesday, May 07, 20
3-Year NOTE	Π		Wednesday, May 01, 2024	Tuesday, May 07, 2024	Wednesday, May 15, 202
10-Year NOTE	Η		Wednesday, May 01, 2024	Wednesday, May 08, 2024	Wednesday, May 15, 202
30-Year BOND			Wednesday, May 01, 2024	Thursday, May 09, 2024	Wednesday, May 15, 202
13-Week BILL			Thursday, May 02, 2024	Monday, May 06, 2024	Thursday, May 09, 202
26-Week BILL			Thursday, May 02, 2024	Monday, May 06, 2024	Thursday, May 09, 202
17-Week BILL			Tuesday, May 07, 2024	Wednesday, May 08, 2024	Tuesday, May 14, 202
4-Week BILL	Π		Tuesday, May 07, 2024	Thursday, May 09, 2024	Tuesday, May 14, 202
8-Week BILL	Π		Tuesday, May 07, 2024	Thursday, May 09, 2024	Tuesday, May 14, 202
13-Week BILL	Π		Thursday, May 09, 2024	Monday, May 13, 2024	Thursday, May 16, 202
26-Week BILL	Π		Thursday, May 09, 2024	Monday, May 13, 2024	Thursday, May 16, 202
52-Week BILL	Π		Thursday, May 09, 2024	Tuesday, May 14, 2024	Thursday, May 16, 202
17-Week BILL	П		Tuesday, May 14, 2024	Wednesday, May 15, 2024	Tuesday, May 21, 202
4-Week BILL	H		Tuesday, May 14, 2024	Thursday, May 16, 2024	Tuesday, May 21, 202
8-Week BILL	H		Tuesday, May 14, 2024	Thursday, May 16, 2024	Tuesday, May 21, 202
13-Week BILL	H		Thursday, May 16, 2024	Monday, May 20, 2024	Thursday, May 23, 20
26-Week BILL	H		Thursday, May 16, 2024	Monday, May 20, 2024	Thursday, May 23, 20
20-Year BOND	H		Thursday, May 16, 2024	Wednesday, May 22, 2024	Friday, May 31, 202
10-Year TIPS	R	т	Thursday, May 16, 2024	Thursday, May 23, 2024	Friday, May 31, 20
17-Week BILL	H		Tuesday, May 21, 2024	Wednesday, May 22, 2024	Tuesday, May 28, 20
4-Week BILL	H		Tuesday, May 21, 2024	Thursday, May 23, 2024	Tuesday, May 28, 20
8-Week BILL	H		Tuesday, May 21, 2024	Thursday, May 23, 2024	Tuesday, May 28, 202
13-Week BILL	H		Thursday, May 23, 2024	Tuesday, May 28, 2024	Thursday, May 30, 202
26-Week BILL	H		Thursday, May 23, 2024 Thursday, May 23, 2024	Tuesday, May 28, 2024	Thursday, May 30, 203 Thursday, May 30, 203
20-Week Dill	H		Thursday, May 23, 2024	Tuesday, May 28, 2024	Friday, May 31, 20
5-Year NOTE	H		Thursday, May 23, 2024 Thursday, May 23, 2024	Tuesday, May 28, 2024	Friday, May 31, 20.
2-Year FRN	R		Thursday, May 23, 2024 Thursday, May 23, 2024	Wednesday, May 29, 2024	Friday, May 31, 20
7-Year NOTE			Thursday, May 23, 2024 Thursday, May 23, 2024	Wednesday, May 29, 2024	Friday, May 31, 202
-ical NULE		_	Holiday - Monday, May 2	** * * *	Finaxy, May 31, 201

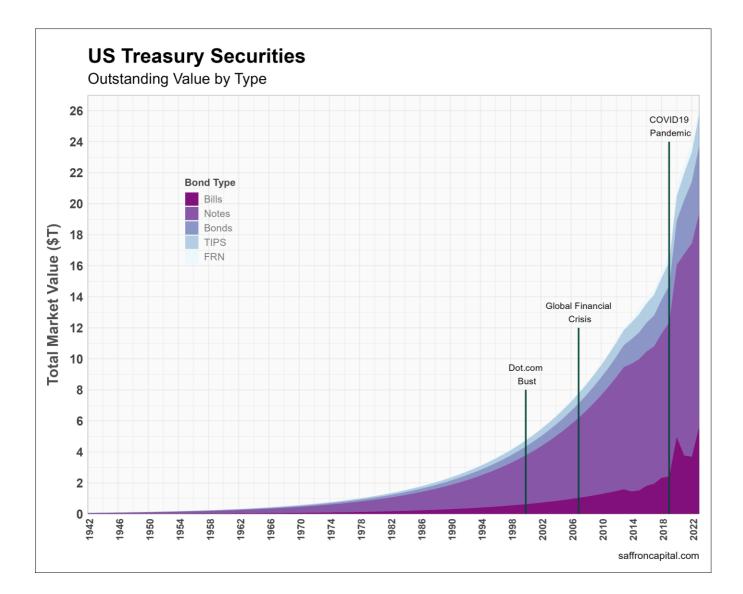
College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

An example of auction listings by the Treasury Department

Source: US Department of the Treasury. Copyright Saffron Capital. All rights reserved. See <u>https://www.treasury.gov/resource-center/data-chart-center/quarterly-refunding/Documents/auctions.pdf</u>.



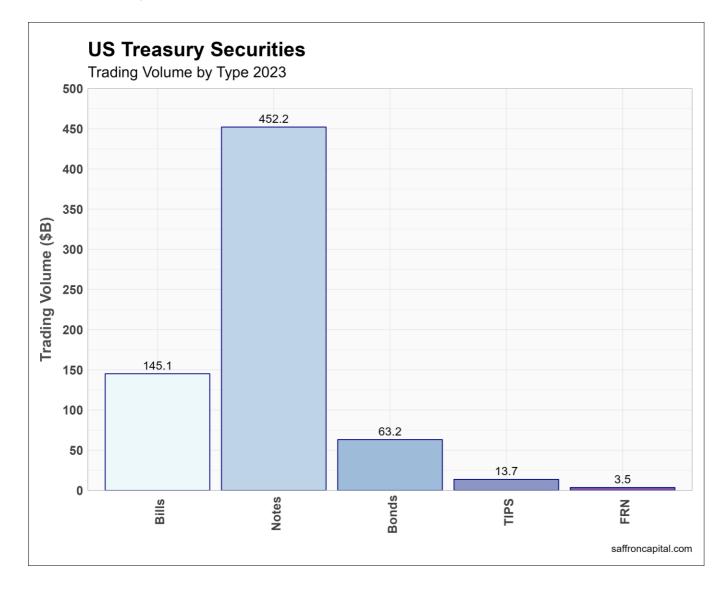
### **Primary Market - US Treasuries**



Data source: Securities Industry and Financial Markets Association (SIFMA). Copyright Saffron Capital. All rights reserved.

College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

### Secondary Market - US Treasuries



Part 2 US Treasury Bonds

15

Part 3

## **Corporate Bonds**

Part 3 Corporate Bonds

### **Bond quality**

#### **Agency Credit Ratings**

		Credit Rating Scales by Agency			
Class	Quality	Moody's	S&P	Fitch	
	Prime	Aaa	AAA	AAA	
		Aa1	AA+	AA+	
	High grade	Aa2	AA	AA	
		Aa3	AA-	AA-	
Investment		A1	A+	A+	
Grade	Upper medium grade	A2	А	А	
		<b>A</b> 3	A-	A-	
		Baa1	BBB+	BBB+	
	Lower medium grade	Baa2	BBB	BBB	
		Baa3	BBB-	BBB-	
	No. incontract and a	Ba1	BB+	BB+	
	Non-investment grade specualtive	Ba2	BB	BB	
		Ba3	BB-	BB-	
		B1	B+	B+	
	Highly speculative	B2	В	В	
		B3	B-	B-	
Junk	Substantial risk	Caa1	CCC+		
Bonds	Extremely speculative	Caa2	CCC		
		Caa3	CCC-	CCC	
	Default imminent with little chance of recovery	Са	CC		
		Ca	С		
				DDD	
	IN DEFAULT	С	D	DD	
				D	

A bond's credit rating represents the credit worthiness of the bond.

The ratings are published by the rating agencies and used by investment professionals to assess the likelihood the debt will be repaid.

US Treasury bonds were just downgraded by Fitch to AA+.

Ratings for corporate bonds cover the entire spectrum.

### **Bond default risk**



#### **Default Probabilities by Credit Rating and Time Horizon**

			Global Average Cumulative Default Rates (1980-2020)									
Class	Quality	S&P	1	2	3	4	5	6	7	8	9	10
	Prime	AAA	0.0%	0.0%	0.1%	0.2%	0.4%	0.5%	0.5%	0.6%	0.7%	0.7%
		AA+	0.0%	0.1%	0.1%	0.1%	0.2%	0.2%	0.3%	0.3%	0.4%	0.5%
	High grade	AA	0.0%	0.1%	0.1%	0.2%	0.4%	0.5%	0.6%	0.7%	0.8%	0.9%
		AA-	0.0%	0.1%	0.2%	0.3%	0.3%	0.5%	0.5%	0.6%	0.6%	0.7%
Investment		A+	0.1%	0.1%	0.2%	0.3%	0.5%	0.6%	0.7%	0.8%	0.9%	1.1%
Grade	Upper medium grade	А	0.1%	0.2%	0.2%	0.4%	0.5%	0.7%	0.9%	1.0%	1.2%	1.5%
		A-	0.1%	0.2%	0.3%	0.4%	0.6%	0.7%	1.0%	1.2%	1.3%	1.4%
	Lower medium grade	BBB+	0.1%	0.3%	0.5%	0.8%	1.0%	1.3%	1.5%	1.8%	2.0%	2.3%
		BBB	0.2%	0.4%	0.7%	1.1%	1.4%	1.8%	2.2%	2.5%	2.9%	3.2%
		BBB-	0.3%	0.8%	1.4%	2.1%	2.8%	3.5%	4.1%	4.7%	5.1%	5.5%
	Non-investment grade specualtive	BB+	0.3%	1.1%	2.0%	2.9%	3.9%	4.7%	5.5%	6.1%	6.7%	7.3%
		BB	0.6%	1.7%	3.4%	4.9%	6.5%	7.8%	8.9%	9.9%	10.8%	11.5%
		BB-	1.0%	3.1%	5.4%	7.7%	9.7%	11.6%	13.2%	1.5%	1.6%	17.1%
		B+	2.1%	5.7%	9.2%	12.2%	14.5%	16.3%	18.0%	19.4%	20.8%	22.0%
	Highly speculative	В	3.6%	8.3%	12.3%	15.5%	17.9%	20.2%	21.7%	22.8%	23.8%	24.8%
		B-	7.2%	14.3%	19.6%	23.4%	26.2%	28.3%	30.0%	31.1%	31.8%	32.4%
Junk	Substantial risk	CCC+										
Bonds	Extremely speculative	CCC	26.8%	36.0%	41.0%	44.0%	44.0% 46.2% 47.1%	47.1%	48.3%	49.2%	50.1%	50.7%
		CCC-										
	Default imminent with little chance of recovery	CC	95.0%	95.0%	95.0%	95.0%	95.0%	05.0%	05.0%	95.0%	95.0%	95.0%
	indic charice of recovery	С	95.0%	95.0%	95.0%	95.0%	95.0%	6 95.0%	95.0%	95.0%	95.0%	
	IN DEFAULT	D	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

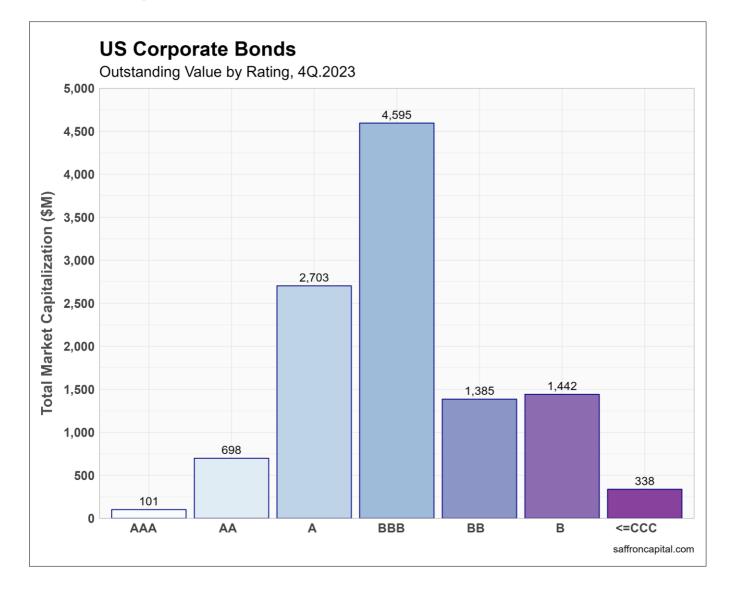
The probability of default varies as a function of the bond's credit rating and time to maturity.

Investors are compensated for taking on default risk with higher yields.

- Yields increase as time increases
- Yields increase as credit quality declines



### **Secondary Market - US Treasuries**



High Grade Bonds: 7.2% Inv. Grade Bonds: 73.0% Junk Bonds: 27.0% Extremely Speculative: 3.0%

Data source: Securities Industry and Financial Markets Association (SIFMA). Copyright Saffron Capital. All rights reserved.

Part 4

## The Basics of Bond Investing

Part 4 Investing Basics

### Bonds – Issuers vs Investors

College of Continuing & Professional Studies University of Minnesota

## The bond market is a marketplace where the financial needs of participants are aligned and guaranteed by contract.

ISSUERS	TYPES OF BONDS	INVESTORS
<ul> <li>Governments</li> <li>Public corporations</li> <li>Private corporations</li> </ul> <i>Issuer Needs:</i> <ul> <li>Fund operating expenses</li> <li>Refinance old debt</li> <li>Fund capital investments</li> <li>Optimize debt/equity capital structure</li> </ul>	<ul> <li>Government bonds <ul> <li>Developed Markets</li> <li>Emerging Markets</li> </ul> </li> <li>Municipal bonds</li> <li>Corporate bonds</li> <li>Mortgages bonds</li> <li>Collateralized Loan <ul> <li>Obligations</li> <li>Private debt</li> </ul> </li> </ul>	<ul> <li>Governments</li> <li>Institutions, companies, trusts, individuals, traders</li> <li>Investor needs:</li> <li>Return of capital</li> <li>Guaranteed income</li> <li>Diversify risk</li> <li>Potential for capital gains</li> </ul>

#### **SECURED vs UNSECURED BONDS**

#### <u>Secured</u>

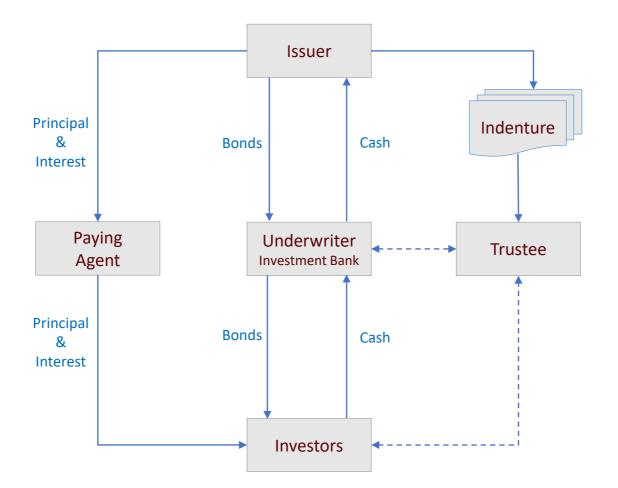
Backed by an asset or collateral (small issuers). Perfect for investors with low risk tolerance. Typically has a low interest rate given lower default risk

#### <u>Unsecured</u>

Backed by balance sheet borrowing capacity (large issuers). Potential for higher interest rate given a higher risk of default

Part 4 Investing Basics

## Simplified Bond Transaction Diagram



The indenture is the contract between the issuer and investors of record. It is issued to a Trustee on behalf of investors and includes:

15

College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

- Statement of purpose and intended use of funds
- Principal amount or face value of the bond
- Interest rate and calculations
- Payment dates
- Maturity date
- Call feature and protection period
- Conversion features
- Bond covenant and collateral
- Non-payment actions
- Risk and regulatory disclosures
- Contact information
- Information on bond certificate

## **Bonds – Investment Strategies**

	There are three general investment styles								
	PASSIVE	ACTIVE	HYBRID						
•	<b>Buy-Hold-Expire</b> Bonds are held to maturity for ordinary income and the basic <i>return of capital</i> No market price risk	<ul> <li>Buy-Hold-Sell</li> <li>Bonds are bought and sold before maturity for both ordinary income and <i>return on capital</i></li> <li>Market price risk</li> </ul>	<ul> <li>Multi-strategy</li> <li>Combines passive and active approaches</li> <li>Market price risk</li> </ul>						
ADVANTAGES									
•	<b>Guaranteed Income</b> – Bonds	s provide a steady stream of incom	e and predictable cash flows.						
•		re a lower-risk investment than sto held to maturity, return principal i							
•	portfolio's risk profile to mat	Bonds reduce the overall risk of a p sch the investor's risk appetite. Inv ssuers, mitigating the risk of comp	esting in bond funds also serves						
•	• <b>Verified Ratings</b> – Credit rating agencies assign a credit quality rating to every bond based on the issuer's risk of default. Quality ratings help to quantify the probability of default.								
DISADVANTAGES									
•	<ul> <li>Interest Rate Risk – Active investing is exposed to changes in interest rates and bond prices.</li> <li>When rates rise, bond prices tend to fall. Long-term bonds are the most sensitive to rate risk.</li> </ul>								
•	<ul> <li>Inflation Risk –Bonds can lose value if government policies lead to inflation since returns are capped by the bond yield.</li> </ul>								
•	<ul> <li>Prepayment Risk – Callable bonds allow the issuer to call or prepay the bond in early, forcing investors to reinvest the proceeds at potentially lower yields.</li> </ul>								

• **Default Risk** – Risk that interest payment is late, not paid or the company enters bankruptcy

The buy hold strategy eliminates market price risk, but other risks remain, including default risk, early prepayment risk, reinvestment risk, and inflation risk. Passive investing does not eliminate risk.. Copyright Saffron Capital. All rights reserved.

College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA



$$P = \frac{C_1}{(1+R)^1} + \frac{C_2}{(1+R)^2} + \dots + \frac{C_n}{(1+R)^n} + \frac{PV}{(1+R)^n}$$

#### **Basic Pricing**

- A bond with a higher coupon (C) has a higher price (P)
- A bond with a higher par or principal value (PV) has a higher price (P)
- A bond with a more periods (n) to maturity has a higher price (P)
- A bond with a higher yieldto-maturity (R) will have a lower price (P)

#### **Basic Trading**

- As yields rise, the bond prices fall
- As yields fall, bond prices rise

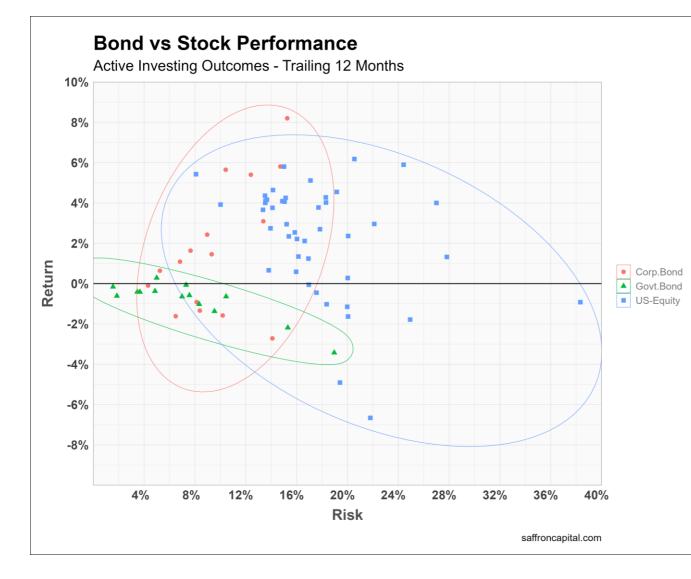
Part 5

# Active Investing in Bonds for Capital Gains

**Buy-Hold-Sell** 

Copyright Saffron Capital. All rights reserved.

Part 5 Active Investing



College of Continuing & Professional Studies University of Minnesota

#### **1-Year Performance**

Security	Return	Risk
Corp.Bonds	1.70%	9.73%
Govt.Bonds	(0.83%)	7.48%
US.Equity	2.31%	17.72%

A portfolio that combined corporate and government bonds had attractive returns relative to stocks on a risk-adjusted basis.

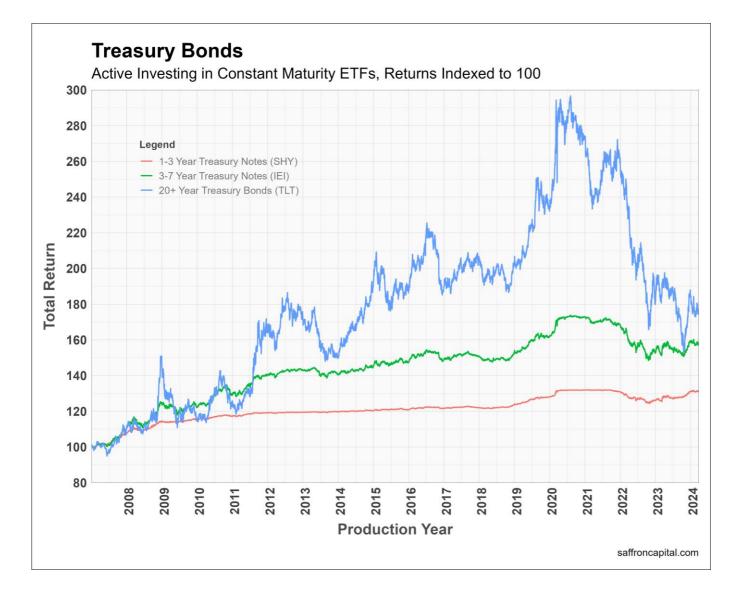
For every dollar of risk, bonds generated a return of 17.5 cents, while stocks generated a return of 13-cents (or 23.5% less)

	Risk-Adjusted				
<u>Security</u>	Return				
Bonds	0.175				
Stocks	0.130				

The advantages of active investing in bonds is lower relative risk and often higher risk adjusted returns. A disadvantage is lower absolute returns in many market environments.

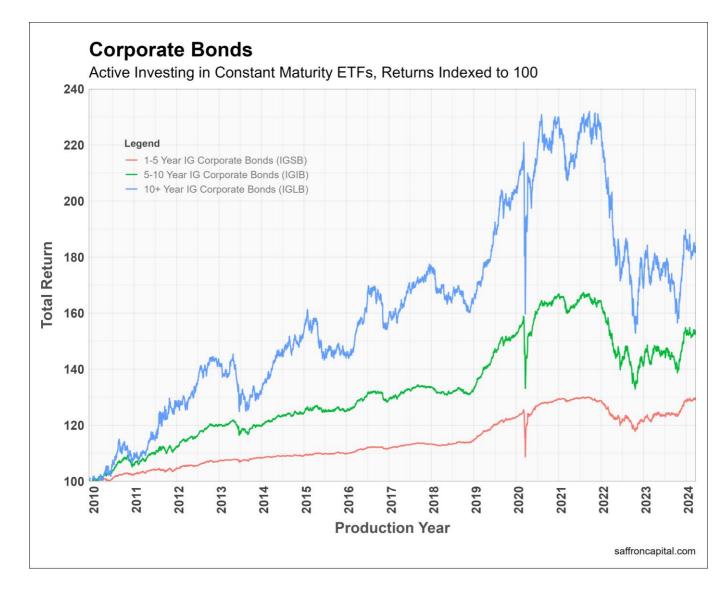
The return and risk numbers presented are an average of multiple indices for each asset class. Average results are indicative and do not represent any one index or security. Past returns do not guarantee future success. Copyright Saffron Capital. All rights reserved.

Part 5 Active Investing



College of Continuing & Professional Studies University of Minnesota

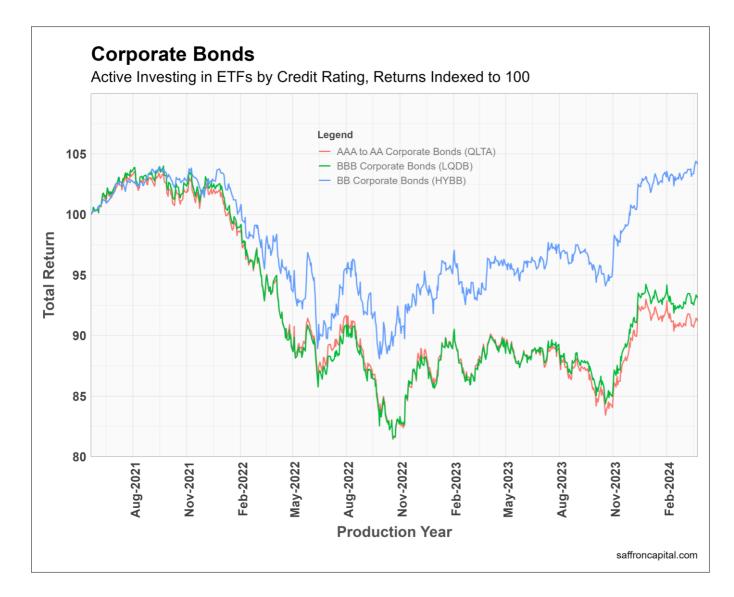
Total returns include coupon payments plus capital gains and losses



College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

Total returns include coupon payments plus capital gains and losses

Past returns are no guarantee of future investment performance. Copyright Saffron Capital. All rights reserved.



College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

Total returns include coupon payments plus capital gains and losses

#### Yield on 10-Year Treasury Notes



#### Where will yields go?

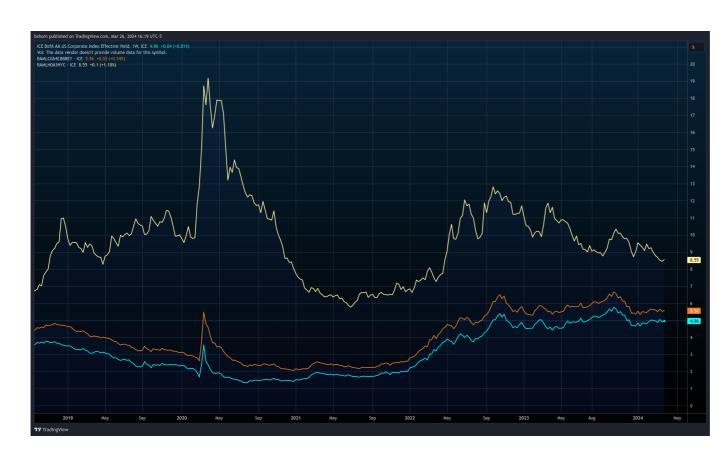
25

College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

The case for higher yields short-term is based on a continuation of the existing uptrend, the resilience of the US economy, and a resurgence of inflation.

This bodes well for passive investors who seek to lock-in long-term yields prior to rate cuts by the Federal Reserve

#### Yield on 10-Year Corporate Bonds by Credit rating



#### College of Continuing & Professional Studies University of Minnesota

#### **Corporate Yields**

Bond yields increase as credit quality declines.

Yield volatility also increases as we move from investment grade to non-investment grade

The trend in corporate yields spreads versus Treasuries has been down given an improving economy.

### Part 6

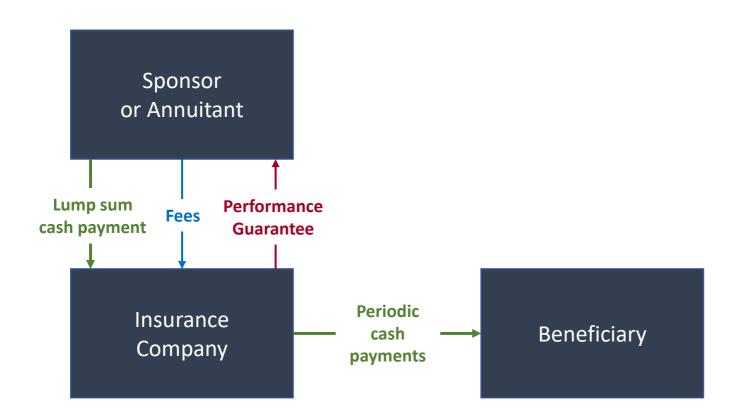
# Passive Investing in Bonds for Predictable Income

**Buy-Hold-Expire** 

Copyright Saffron Capital. All rights reserved.

Part 16 Passive Investing

#### **Justification for Structured Bond Ladders**



Annuities are well suited as a retirement or estate planning tool where a sponsor seeks to provide guaranteed cash flows to a third-party beneficiary.

However, it makes no sense to be both the sponsor and the beneficiary.

- Why introduce a third-party with high fees to stand between you and yourself?
- Depending on the product, fees can be as high as 4-8% of funds invested

#### **Solution**

Passive bond investing and structured bond ladders to create predictable income for yourself or a beneficiary

Note: The creditworthiness of the insurance company is important to ensure the performance guarantee is fulfilled. The insurance company's credit rating helps to define the risk that the insurance company may default on its obligations. Over time, monitor changes in the credit rating of your insurance company. Copyright Saffron Capital. All rights reserved.

Part 3 Risk Structuring

#### Intro to Structured Bond Ladders

#### **Objective**

- Lock-in attractive yields by purchasing a portfolio of bonds with *fixed* • *maturities* expiring at regular intervals.
- Harvest monthly coupon payments and annual principal payouts for • guaranteed income

#### Investment Strategy

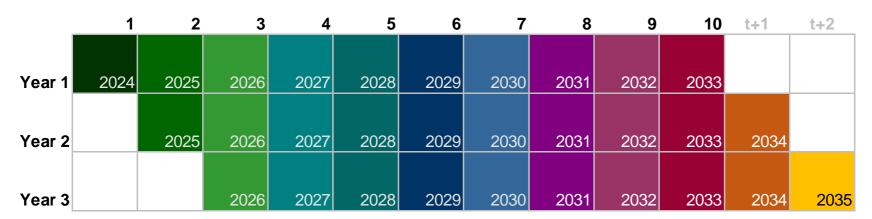
- The 'buy-hold-expire' strategy aims to limit market price •
- The purchase high-quality bonds reduces default risk •
- Buying bonds issued by hundreds of companies mitigates • concentration risk (e.g., exposure to a single issuer)

### **Portfolio Management Process**

- Hold bonds to maturity. •
- Once the nearest bond expires, the principal received is reinvested in • new long-term bonds, extending the bond ladder for another year, repeating the cycle of income harvesting.

#### **Creating Structured Bond Ladders**

The image below depicts the basic structure of the bond ladder. The image also shows how the bond ladder changes in Year2 and Year3 as the ladder is updated and extended in time:



#### 10-Year Bond Land: Maturities by Year

For example:

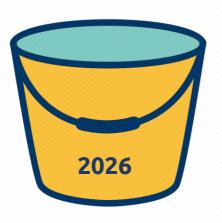
- In Year1, a block of corporate bonds is bought for each year over the next 10 years
- After Year1, the 2024 bonds will expire (in the first week of December) and the principal received is reinvested into a new block of bonds expiring in 2034
- Each year, the rolling 10-year ladder is extended by one year as expiring principal is made available. Alternatively, the principal can be utilized for personal budget or other investments

11

College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

#### **Bond Ladder Components**

Bonds purchased in each time bucket are well defined portfolios



#### **Portfolio Contents**

- All bonds have uniform expiration times
- Specific bond type(s) and quality
- Multiple (corporate) issuers
- Funding scaled to any account level by year
- Funding by month/year sculpted as needed

Example
Dec-2026
Corporate BBB
100 to 600
\$5k to \$150k
Budget schedule

College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

It's becoming increasingly easy to buy structured funds with fixed bond maturities, common bond types, and quality. Hence, the building blocks for any bond ladder time bucket are individual bonds and/or exchange traded funded (ETFs).

#### College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

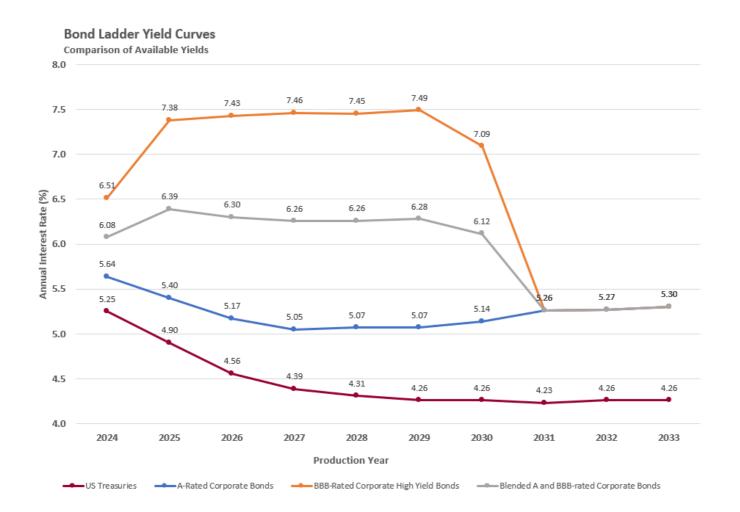
#### **Yield Curve Assessment**

#### 3/26/2024

		Treasury			Blend: 50%	
		Inflation	Tax	Corporate	A-rated +	Corporate
		Protected	Equivalent	Investment	50% BBB-	High Yield
	US Treasury	Securities	Municipal (	Grade Bonds	rated Corp. E	Bonds (BBB-
_	Bonds	(TIPS)	Bonds	(A-rated)	Bonds	rated)
2024	5.25	4.96	5.30	5.64	6.08	6.51
2025	4.90	4.70	4.84	5.40	6.39	7.38
2026	4.56	4.43	4.56	5.17	6.30	7.43
2027	4.39	4.41	4.32	5.05	6.26	7.46
2028	4.31	4.34	4.18	5.07	6.26	7.45
2029	4.26	4.25	3.98	5.07	6.28	7.49
2030	4.26	4.19	4.26	5.14	6.12	7.09
2031	4.23	4.18	4.23	5.26	5.26	5.26
2032	4.26	4.19	4.26	5.27	5.27	5.27
2033	4.26	4.21	4.26	5.30	5.30	5.30
TOTAL	4.47	4.39	4.42	5.24	5.95	6.66

Blue cells highlight liquidity constraints. Values replaced by yields from government of investment grade bonds

#### **Yield Curve Assessment**



#### **Yield Curve Assessment**

#### **Bond Ladder Summary**

Туре	3 Year	5 Year	10 Year
US Treasury Bonds	4.90	4.68	4.47
Treasury Inflation Protected Securities (TIPS)	4.70	4.57	4.39
Tax Equivalent Municipal Bonds	4.90	4.64	4.42
Corporate Investment Grade Bonds (A-rated)	5.40	5.27	5.24
Corporate High Yield Bonds (BBB-rated)	7.11	7.25	6.66
Туре	3 Year	5 Year	10 Year
Blend: 50% A-rated + 50% BBB-rated Corp. Bonds	6.26	6.26	5.95

Yield to Maturities Mar 26, 2024

Change in Yields Since Jan 19, 2024

5 Year	10 Year
0.27	0.20
0.28	0.21
0.29	0.23
0.21	0.19
(0.11)	(0.01)
5 Year	10 Year
0.05	0.09
	0.27 0.28 0.29 0.21

The decision to do a 3-, 5-, or 10-year bond ladder will depend on:

- Total funds available
- Yield-to-maturity and annual income projected
- Liquidity needs
- Interest rate outlook

#### **Buy-Hold-Expire: Maturity Case Studies**

The following tables summarize the performance history of bond portfolios by type as they expire. The case study presents total cash flows. The exercise serves to confirm that the 'buy-hold-expire' strategy of holding a portfolio of bonds to maturity behaves like a single bond issue while avoiding realized market price risk.

Maturity	2017	2018	2019	2020	2021	2022
Ticker	IBDJ	IBDH	IBDK	IBDL	IBDM	IBDN
Inception Date	10-Mar-2015	28-May-2014	10-May-2015	2-Dec-2014	10-Mar-2015	10-mar-2015
Expiration Date	15-Dec-2017	18-Dec-2018	16-Dec-2019	16-Dec-2020	15-Dec-2021	15-Dec-2022
Initial yield to maturity / coupon	1.41%	1.71%	2.18%	2.74%	2.78%	2.99%
Less fund expenses	(0.10%)	(0.10%)	(0.10%)	(0.10%)	(0.10%)	(0.10%)
Net YTM expected	1.31%	1.61%	2.08%	2.64%	2.68%	2.89%
Total return realized since inception	1.28%	1.65%	2.08%	2.35%	2.29%	2.69%
Performance Diff / Realized Risk	<mark>(0.30%)</mark>	<mark>0.04%</mark>	<mark>0.00%</mark>	<mark>(0.29%)</mark>	<mark>(0.39%)</mark>	<mark>(0.20%)</mark>
Initial bond value (NAV)	\$24.75	\$25.07	\$24.75	\$25.00	\$24.75	\$24.75
Final bond value (NAV)	\$24.84	\$25.18	\$24.87	\$25.20	\$24.73	\$25.06
Difference in NAV	\$0.09	\$0.11	\$0.12	\$0.20	(\$0.02)	\$0.31

#### US Corporate Bonds

The table confirms the following:

- The highlighted row shows that realized yield to maturity is slightly less than expected yield. However, the difference is minimal and is less than 0.40%.
- Residual risk can be attributed to corporate actions, including early prepayment of bonds and realized bankruptcies. It is important to stress that the realized risk is less than the expected loss 0.70% based on historic defaults for A-rated bonds.
- It is also clear that the final bond value closely matches the initial bond value. This confirms that bonds held to maturity have minimal price risk. Deviations in price are less than 1% and are positive in most cases.

The data is encouraging and confirms that market price risk for A-rated bonds held to maturity remains very low.

College of Continuing & Professional Studies UNIVERSITY OF MINNESOTA

#### **Other Risks**

*Asset Class Risk* – the bonds purchased in the bond ladder may underperform other asset classes like stocks or real assets.

*Call Risk* – Corporate bond issuers may "call" or repay bonds held in an iBond before the maturity date. This will cause the realize yield to maturity to suffer as the bonds need to be replaced, potentially with lower yields.

*Concentration Risk* – Diversified bond portfolios that reduce exposure to a single issuer still have concentrations by country, industry, sector, and market segment.

*Credit Default Risk* – Debt issuers may be unable to or unwilling to make timely interest or principal payments. Changes

in a bond issuers credit rating may also adversely affect bond values.

*Expiration Yield Risk* – As bonds expire with slightly different dates, cash funds are reinvested in money market accounts. The money market yields could reduce the expected yield to maturity.

*Infectious Illness Risk* – Widespread pandemic risk has proven to be material and could negatively impact the creditworthiness of companies within the bond portfolio. Markets could also potentially be closed due to illness risks, preventing bond trade.

*Market Risk* – Bonds held to maturity still have unrealized mark-to-market risks during the holding period. Annual swings in net asset value could be +/- 10-15%. The maturity case studies confirm that these swings will be resolved over time, resulting in low realized risk. However, a client's willingness to hold securities while losses are present could result in impulsive sales before maturity, resulting in unplanned losses (e.g. switching from passive to active trading)

## **Concluding Comments**

Fixed income securities are the lowest risk asset group

Bonds vary by type, maturity and credit rating

Bonds offer many opportunities to customize portfolios given different investment goals and risk tolerance

Bonds are used to achieve

- capital gains (active investing) or
- guaranteed income (passive investing)

Bond ladders are a low-cost alternative to annuities (regardless of annuity type)

Bond ladders can be created easily to lock-in yields at different levels

Data on maturing bonds confirmed that bond ladder risks are relatively low

Bond ladders serve as reliable store of value for predictable income and the return of capital